

**MEMORANDUM OF UNDERSTANDING (MOU)**

**BETWEEN**

**Ideal Degree College for Women, 16-11-7/740/C&D, behind Kamala Hospital,  
Dilsukhnagar, Hyderabad, Telangana 500060**

**And**

**91DE Solutions Private Limited (DoubleEntry Academy), 405, 6-3-1218/2, Janapriya  
Enclave, Umanagar, Begumpet, Hyderabad - 500016, Telangana, India**

**FOR**

**SKILL DEVELOPMENT AND JOB-READINESS**

## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 25<sup>th</sup> DAY of January Two Thousand and Twenty-Three by and between

Ideal Degree College for Women, 16-11-7/740/C&D, behind Kamala Hospital,  
Dilsukhnagar, Hyderabad, Telangana 500060

AND

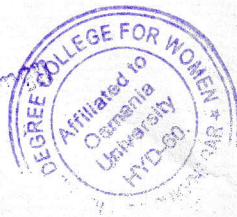
91DE Solutions Private Limited (DoubleEntry Academy), 405, 6-3-1218/2, Janapriya Enclave,  
Umanagar, Begumpet, Hyderabad - 500016, Telangana, India, THE SECOND PARTY  
represented herein by its Name of Competent Authority / Representative

### PURPOSE OF MOU

In particular, this MOU is intended to

1. Develop skills in the areas of accounting and finance for students of Ideal College.
2. Conduct practical training on accounting and finance, soft skills, and basics of a few accounting software.
3. Conduct periodic assessments.

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PRINCIPAL  
Ideal Degree College for Women  
Dilsukhnagar Hyderabad



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NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

Clause 1

**CO-OPERATION**

- 1.1 Both parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations. The parties shall keep each other informed of potential opportunities and share all information that may be relevant to secure additional opportunities for one another.
- 1.2 The co-operation between First Party and Second Party will facilitate effective utilization of the intellectual capabilities of the Second Party providing significant inputs to them in developing suitable teaching/ training systems, keeping in mind the needs of the First Party.

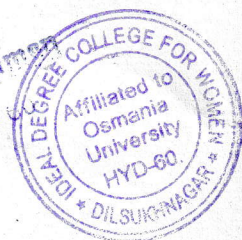
Clause 2

**SCOPE OF THE MOU**

- 2.1 Both parties believe that close co-operation between the two would be a major benefit to the student community to enhance their skills and knowledge.
- 2.2 The Second Party will give valuable inputs to the First Party in teaching/ training methodology so that the students fit into the industrial scenario meaningfully.
- 2.3 The training provided by the Second Party will give an insight into the latest developments /requirements of the industries; the first Party to permit the Faculty of the Second Party to use the college premises and its computer labs for running the training programme based on mutual convenience.
- 2.4 The Second Party will train the students of the First Party on accounting and finance topics in order to bridge the gap in skill and make them ready for industry.
- 2.5 The detailed syllabus and the breakdown of the training module are included in Annexure A to this MOU.
- 2.6 The Second Party will actively engage to help the delivery of the training of students of the First Party.

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Ideal Degree College for Women  
Dilsukhnaga Hyderabad



**Clause 3**

**VALIDITY**

- 3.1 The validity of the agreement is three years from the date of agreement.
- 3.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.
- 3.3 Any dispute will be settled in the Hyderabad Court only where the parties are situated.

**Clause 4**

**FEE**

- 4.1 The fee and terms of payment will be mutually agreed upon with the management of the college each year.

**AGREED:**

For **Ideal Degree College for Women**

*Madhuliam*

Authorized Signatory  
**PRINCIPAL**

**Ideal Degree College for Women**  
Dilsukhnaga Hyderabad - 500

Witness 1:

Witness 3:

For **91DE Solutions Private Limited**

*[Signature]*

Authorized Signatory

*[Signature]*

Witness 2:

Witness 4:



Annexure A:- Details of the syllabus

Topic	Details	Hours
Procure to Pay (P2P)	Overview of the P2P process as applied in various companies. Practical application in the areas of invoice booking, purchase accounting, goods receipt notes, invoice verification & payment processing, and key reconciliations. Overall case study on P2P	6
Order to Cash (O2C)	Overview of the O2C process as applied in various companies. Practical application in the areas of customer billing, collections, sales accounting, settlement of receivables with payments, provisioning of bad debts and key reconciliations. Overall case study on O2C	6
Record to Report (R2R)	Periodic closure of books of accounts, trial balance review, fixed asset accounting, preparation of financials, accounting standards, and audit coordination. Overall case study on R2R.	6
Compliances	Overview of GST, TDS, Companies Act, PF, Income Tax and Professional Tax. Filing of periodic returns, payments of taxes and related controls, and reconciliation of GST returns with vendor payments. Overall case study on compliances.	6
Basics of Accounting	Journal entries, Assets & Liabilities, Income and expenditures, book closure, preparation of financial statements, coordination with external and internal auditors.	3
Financial statements	Understand balance sheets, profit and loss statements, cash flow statements and ratio analysis. Analyse performance of a company for decision making. Overall case study on financial statements.	3
Technology	Advanced excel tools, practical application of formulas, handling large data sets, PowerPoint presentations, tools in MS Word, basics of application of Zoho and Tally for accounting.	4
Interview Skills	Interview etiquette, individual mock interviews, sample Q&A	2
Soft Skills	Interpersonal & communication skills, email writing etiquette, multi-tasking, work-life balance, and calendar management.	2
Assessment	Overall assessment covering the full syllabus	2
	<b>Total Hours</b>	<b>40</b>

*Madhukam*  
**PRINCIPAL**  
**Womens Degree College**  
 Dilsukhnagar Hyderabad  
 IDEAL COLLEGE FOR WOMEN  
 Affiliated to Osmania University  
 HYD-50  
 \* DILSUKHNAGAR \*

*1/2020*